

## AS9100C Certification

TUV Rheinland auditors performed document review and personnel interviews to assess client's general readiness for the certification audit.

### BACKGROUND

Client is a defense contractor working on a wide array of aviation-related projects in support of the Army Aviation Command (AMCOM). As a requirement to compete for contracts, AMCOM has placed renewed emphasis on Federal Contracting Companies having AS9100C certification. Additionally, as the client is planning to bid on other DoD contracts in rotary - and fixed-wing logistics support, AS9100C would be a requirement for that expansion.

### BUSINESS CHALLENGE

Client had been dissatisfied with prior Quality Management Systems (QMS) Certification Body. When they were acquired by a new company, certified by TUV Rheinland, the client began working with TUV Rheinland as well. The aviation industry has a "zero-defect" focus, making QMS certification very stringent. AS9100C addresses delivery quality and timeliness of suppliers – more so than prior AS9100A/B certifications. Significant emphasis would be placed on the client's documented controls and Risk Management requirements.

### SOLUTION AND RESULTS

An off-site pre-audit survey helped the client make sure their documentation and information would be ready for certification. TUV Rheinland auditors performed document reviews and personnel interviews to assess the client's general readiness for the certification audit. Auditors worked very closely with the client to identify any non-conformities. Full audits examined how the client adhered to their own policies, objectives and procedures, and ascertained conformance to Aerospace Standard requirements.

Client successfully completed Stage 1 and 2 audits. In both audits, minor non-conformities and observations were noted. Because of the client's close cooperation with TUV Rheinland, the auditor was able to quickly grasp the nature of how the client conducted its Federal contracting, and was able to translate AS standards as they applied to the client's business. Client achieved AS9100C certification, allowing them to pursue expanded business opportunities within other branches of the Department of Defense.

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